



Careers at a glance

What is it?



Financial Advisor

Help people and organisations choose investments, savings, pensions, mortgages and insurance products.

Day to day tasks

- Customer service skills for finding out customer needs.
- Knowledge of economics and accounting for understanding financial markets.
- Ability to sell products.
- Business management skills to negotiate rates.
- Computer skills



Qualifications



Five or more GCSEs, Grade 9 – 4 including English and Maths. 2 or 3 A Levels, or equivalent, for a degree

Salary



Ranging from £23,000 to £45,000 – experienced Financial Advisor

Jobs and labour market



The workforce is projected to **grow by 4% by 2026**, this means plenty of job opportunities.

Routes into industry



Degree Apprenticeships – financial services/business management
A Levels – Business/Maths/Economics – University
Training as a financial Services Administrator leading to studying for a level 4 qualification in Financial Advice.