



Careers at a glance

What is it?



Retail Buyer

Responsible for choosing and purchasing products to sell in retail outlets – high street, mail order or on-line sellers.

Day to day tasks

- Research and forecast trends
- Select best quality products
- Communicate with buyers and sellers
- Negotiate sales prices
- Present collections to senior managers
- Use IT and analytical skills to interpret present and future markets.



Qualifications



Five or more Grade 4 GCSEs, including English and Maths.
A Level in Business

Salary



Ranging from £18,000 to £25,000.
Senior Buyers from £45,000

Jobs and labour market



The workforce is projected to **grow by 5% by 2027**, this means plenty of job opportunities.

Routes into industry



Degree in retail or Business
HND/Foundation Degree with practical experience.
Higher Apprenticeships